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SPONSORSHIP CONCEPT

WHY COLLABORATE WITH SSL



WORLDWIDE LEVEL

Unique opportunity to engage business with key sailing leaders and with dozen of SSL national teams through the SSL organization which manages the SSL Gold Cup, the real "Football World Cup" in Sailing.



FLEET OF BIG BOATS AT YOUR DISPOSAL

Privileged access to the SSL fleet (10 big SSL47) and to the SSL organization to lead private sailing events for your stakeholders, to set a reference regatta & training center or to launch sailing programs for local youth.



10 MILLION VIEWERS / 25 LANGUAGES

Active support of the SSL media team to help maximizing your visibility through 60 websites translated into 25 languages and through 60 hours of competition broadcasted live on YouTube. (> 10 million viewers/year)



FLEXIBLE & CUSTOMIZED PARTNERSHIP

Power to get customized win-win packages depending on the assets you want to invest (cash or kind) and fitting your goals perfectly (generating sales or content, increasing your visibility or your brand awareness, ...).



GREEN, CLEAN & POSITIVE IMAGE

Perfect opportunity to fit to the current thinking by exploiting the clean image of sailing and the positive image of the SSL which aims to celebrate human and Olympic values, crossing gender, social and financial boundaries.



SECURE & LONG-TERM RELATIONSHIP

Security to collaborate with a recognized Swiss non-profit foundation (Sailors Athletes Foundation – SAF) whose goal is to work over the long term to promote athletes and the Olympic values through the SSL circuit.



SPONSORSHIP CONCEPT SPONSORSHIP CATEGORIES

SPONSORSHIP CONCEPT PACKAGES BY CATEGORY

II 3 SPONSORSHIP CATEGORIES

THE SSL/SAF SPONSORSHIP CONCEPT FOCUSES ON COLLABORATION RELATING TO THE FOLLOWING 3 CATEGORIES:

THE COLLABORATION AIMS TO HOST AND/OR TO SUPPORT AN SSL EVENT

B. SSL/SAF WORLD CIRCUIT

THE COLLABORATION AIMS TO SUPPORT THE SSL/SAF WORLD CIRCUIT

SSL NATIONAL TEAMS

THE COLLABORATION AIMS TO SUPPORT ONE SSL/SAF NATIONAL TEAM

SSL EVENTS

KEY INFO & ASSETS

LABEL: NATION'S WORLD COMPETITION 100% OF THE TOP NATIONS PARTICIPANTS: 65 NATIONAL TEAMS

5 X QUALIFYING SERIES

1 X NATIONS WORLDS EVERY 4 Y. / 30 DAYS 1 X OLYMPIC GAMES (DRAFT) 5 X CONTINENTAL GAMES 5 X CONT. CHAMPIONSHIPS EVERY 4 Y. / 30 DAYS

SSL/SAF WORLD CIRCUIT

KEY INFO & ASSETS

100K SAILORS

OFFICIAL WS SPECIAL EVENT 100% OF THE TOP NATIONS

100.000 ATHLETES

RANKING: UNIVERSAL RANKING OF SAILING 60 WEBSITES - 30 LANGUAGES 60 HOURS LIVE / YEAR GOODIES: PANINI - LEGO - JERSEYS

SSL NATIONAL TEAMS

SSL NATIONAL TEAM WITH THE NATIONAL TOP SAILORS PARTICIPANTS: 15-30 ATHLETES / NATION

2-3 OFFICIAL COMPETITION / YEAR 10 DAYS / YEAR 1 WEBSITE / NATIONS LANGUAGES 60 HOURS LIVE / YEAR 2 SOCIAL NETWORKS / TEAM GOODIES: PANINI - LEGO - JERSEY

4 - 7 PACKAGES FOR EACH CATEGORY

SUPPLIER

VILLAGE

- EACH OF THE 3 SPONSORSHIP CATEGORIES OFFERS FROM 4 TO 7 PACKAGES LISTED IN THE TABLE BELOW
- EACH PACKAGE IS ASSOCIATED WITH A COLOR DEFINED AS FOLLOWS

SSL/SAF WORLD CIRCUIT SSL EVENTS SSL NATIONAL TEAMS 5 PACKAGES HOST VENUE SPONSOR TIMEKEEPER SPONSOR MAJOR SPONSOR RANKING SPONSOR SPONSOR GOLD SPONSOR PARTNER SILVER SPONSOR SPONSOR SUPPLIER **BRONZE SPONSOR** PARTNER PARTNER SUPPLIER

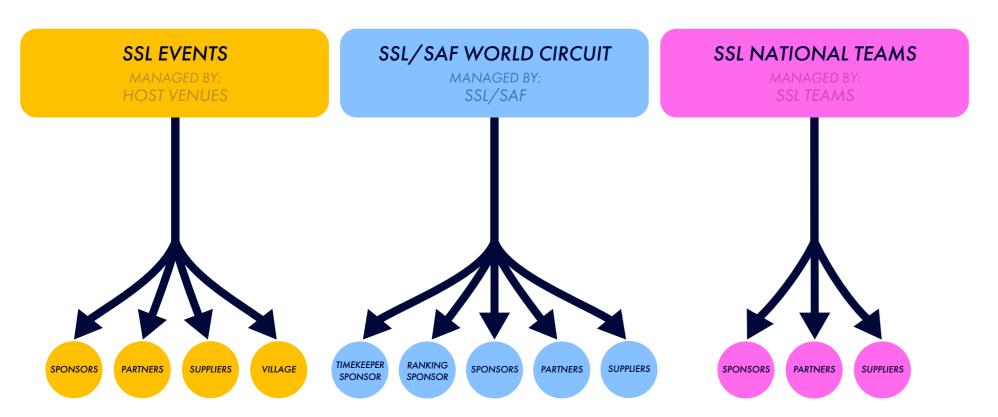


SPONSORSHIP CONCEPT **FLOW CHART**



IV 3 LEADERS TO MANAGE EACH OF 3 SPONSORSHIP CATEGORIES

- EACH HOST VENUE IS ALLOW TO COMMIT AND MANAGE SPONSORS RELATED TO THE SSL EVENT
- SSL/SAF COMMITS AND MANAGES SPONSORS RELATED TO THE SSL WORLD CIRCUIT (INCLUDED RANKING & TIMEKEEPER)
- EACH SSL NATIONAL TEAM IS ALLOW TO COMMIT AND MANAGE SPONSORS RELATED TO ITS TEAM
- ALL COMMITMENTS GENERATED BY THE HOST AND THE TEAMS MUST BE ANNOUNCED TO SSL/SAF BEFORE SIGNATURE







CHOOSE YOUR SPONSORSHIP

SSL EVENTS

SSL EVENTS

A.I READ OUR COLLABORATION OUTLINES

SPONSOR		SPONSOR - DEFINITION	It offers access to its audienceIt offers money (but also kind according to arrangement)
	HOST VENUE SPONSOR		It provides venue and possibilites to organize an eventIt covers the costs and manage event sponsorships
	GOLD SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
	SILVER SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
	BRONZE SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
PARTNER		PARTNER - DEFINITION	 It offers access to its audience It offers material (which can be kept and/or resold) It offers a distribution network and sales fees
	PARTNER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media
	PARTNER - MEDIA		TV / Internet / Radio / Newspaper
	PARTNER - INSTITUTIONAL		City / State / Tourist Office / Sport Ministry
SUPPLIER		SUPPLIER - DEFINITION	It offers access to its audienceIt offers equipment at a very reduced price
	SUPPLIER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media
VILLAGE		VILLAGE - DEFINITION	 It offers access to its audience It pays the rental fees to sell its own goods or/and to show itself in the venue
	CATERING / STANDS		Food / Clothing / Souvenirs
	EXHIBITING		Car brand / Insurance / Sailing club / Local sport club / Association
	ANIMATION		Inflatable games / Gaming tournament / Boat rental / Concert

	E YOUR PACKAGE	HOST VENUE SPONSOR	GOLD SPONSOR	SILVER SPONSOR	BRONZE SPONSOR	PARTNER	SUPPLIER	VILLAGE
IAMING RIGHTS	SSL Event/SSL Circuit/SSL Ranking/SSL National Team	•	•	(•)	(•)	(•)	(•)	
OATS	Hull	•						
	Mainsail		•					
	Kite							
	Boom							
	Jib							
	Official motorboats	•	•					
IVE BROADCAST	Brand bug	•						
	Marks		•					
	Race timing							
	Start countdown							
	Intro & outro video show	•						
	Host venue video	•						
	Day schedule	•	•					
	Weather forecast		•					
	3D animation - start & finish		•					
	3D animation - boats		•					
	3D animation - marks							
	Team presentation							
	Race results		•					
	Provisional overall		•					
	End graphic	•	•	•	•	•	•	
CLOTHING	Staff / Team caps	•	•					
	Staff / Team polos	•	•					
	Jerseys							
VENT VISUALS	Official ceremonies	•	•	•	•	•	•	
	Interview wall	•	•	•	•	•	•	
	Printed materials & Booklets	•	•	•	•	•	•	
OCIAL MEDIA & PRESS	SSL Website / SSL Ranking / SSL Newsletter			•	•	•		
OCIAL MEDIA & FRESS	SSL social media	•	•	•		•		
	Team websites - header	•	·	-		·		
	Team websites - footer							
	Team social media							
/IP EXPERIENCE & VILLAGE	Meeting with athletes	(•)	(•)	(•)	(•)			
	VIP - Corporate Sailing - Kids Programme	(•)	(•)	(-)	(-)			
	Village	(•)	(•)	(•)	(•)	(•)	(•)	•
REATIVE ACTIVATIONS	Branded bricks toy							
	Panini Album	•						
	Poster Calendars	•						
	Sailor's Box	(•)						

SSL EVENTS

FILL THE FORM	
 A. If you are interested in a sponsorship, please fill in all pink areas in the form B. After filling all the fields send us the form by email (sponsorship@starsailors.c C. We will contact you and finalize all the details. The form is not a contract yet D. If you have any questions, please contact us by email (sponsorship@starsailors.c) 	com). t.
1. BRAND INFORMATION	3. DURATION
Fill in all pink areas below with information about your brand.	Fill in the START DATE and END DATE you would like to collaborate.
COMPANY NAME	START DATE
CONTACT PERSON	END DATE
EMAIL	
PHONE	4. PACKAGE Select your package. Tick one of the 7 yellow checkboxes below.
2. SPONSOR DELIVERABLES	HOST VENUE SPONSOR
Select the type of deliverable you wish. Tick one of the 3 yellow checkboxes + fill in every pink area (put "O" for non selected deliverable).	GOLD SPONSOR
VISIBILITY ON WEBSITE + SOCIAL MEDIA	SILVER SPONSOR
CASH PAYMENT **	BRONZE SPONSOR
PAYMENT IN KIND **	PARTNER PARTNER
MIXED (CASH & KIND)	\$ SUPPLIER

VILLAGE

A.4 CHOOSE YOUR EVENT

Tick the event(-s) you would like to collaborate in yellow checkbox(-es).

2023	08.11-03.12	WORLDS	SSL GOLD CUP
2024	19.01-27.01	ASIA	CHAMPIONSHIP
2024	05.10-03.11	EUROPE	QUALIFIERS - CHAMPIONSHIP
2024	10.11 – 17.11	EUROPE	TEST - CONTINENTAL GAMES
2024	23.11-08.12	PANAM	QUALIFIERS - CHAMPIONSHIP
2024	09.12-22.12	OLYMPICS	TEST - OLYMPIC GAMES
2025	17.01 - 25.01	PANAM	CHAMPIONSHIP
2025	26.01-08.02	OCEANIA	CHAMPIONSHIP
2025 2025	26.01-08.02 26.01-08.02	OCEANIA AFRICA	CHAMPIONSHIP CHAMPIONSHIP
2025	26.01-08.02	AFRICA	CHAMPIONSHIP
2025 2025	26.01-08.02 09.02-15.02	AFRICA GULF	CHAMPIONSHIP CHAMPIONSHIP
2025 2025 2025	26.01-08.02 09.02-15.02 28.11-06.12	AFRICA GULF EUROPE	CHAMPIONSHIP CHAMPIONSHIP CHAMPIONSHIP
2025 2025 2025 2026	26.01-08.02 09.02-15.02 28.11-06.12 01.09-07.09	AFRICA GULF EUROPE WORLDS	CHAMPIONSHIP CHAMPIONSHIP CHAMPIONSHIP SSL GOLD CUP - REPECHAGE

** Enter the value you want to invest.

* Enter how many people (viewers, fans, followers, readers etc.) you are expecting to reach.



CHOOSE YOUR SPONSORSHIP

SSL EVENTS

A.5 TELL US YOUR WISHES

Put priority of every type of visibility you want from SSL/SAF in pink checkboxes. XL - big interest 5 - small interest 0 - no interest

DIRECT VISIBILITY

NAMING RIGHTS	SSL Event/SSL Circuit/SSL Ranking/SSL No	ational Team p.32
* Write XL or S or 0 depending on your interest	Hull Mainsail Kite Boom Jib Official motorboats	p.46 p.46 p.46 p.46 p.46
* Write XL or S or O depending on your interest	Brand bug Marks Race timing Start countdown Intro & outro video show Host venue video Day schedule Weather forecast 3D animation - start & finish 3D animation - marks Team presentation Race results Provisional overall End graphic	p.50 p.51 p.52 p.53 p.54 p.55 p.56 p.57 p.58 p.60 p.62 p.63 p.64 p.65 p.65
* Write XL or S or 0 depending on your interest	Staff / Team caps Staff / Team polos Jerseys	p.70/72 p.71/73 p.74
EVENT VISUALS * Write XL or S or 0 depending on your interest	Official ceremonies Interview wall Printed materials & Booklets	p.78 p.80 p.82
* Write XL or \$ or 0 depending on your interest	SSL Website / SSL Ranking / SSL News SSL social media Team websites - header Team websites - footer Team social media	letter p.86 p.90 p.92 p.93 p.94

VIP EXPERIENCE & VILLAGE

MEETING WITH THE CHAMPIONS/SSL NATIONAL TEAM	p.98
MOTIVATION SPEECH	p.98
RACING AGAINST THE CHAMPIONS/SSL NATIONAL TEAM	p.99
SAILING WITH THE CHAMPIONS/SSL NATIONAL TEAM	p.99
KIDS PROGRAMME	р.100
EXHIBITING IN THE VILLAGE	p. 101
YOUR SUGGESTION	
CREATIVE ACTIVATIONS	
CREATIVE ACTIVATIONS BRANDED BRICKS TOY	р.104
	p.104
BRANDED BRICKS TOY	
BRANDED BRICKS TOY PANINI ALBUM & STICKERS	р.105
BRANDED BRICKS TOY PANINI ALBUM & STICKERS POSTER CALENDARS	p.105

WATCH SOME ACTIONS





CHOOSE YOUR SPONSORSHIP SSL/SAF WORLD CIRCUIT

CHOOSE YOUR SPONSORSHIP SSL/SAF WORLD CIRCUIT

B.I READ OUR COLLABORATION OUTLINES

SPONSOR		SPONSOR - DEFINITION	 It offers access to its audience It offers money (but also kind according to arrangement)
	TIMEKEEPER SPONSOR		Watch brand / Technical equipment
	RANKING SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
	SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
PARTNER		PARTNER - DEFINITION	 It offers access to its audience It offers material (which can be kept and/or resold) It offers a distribution network and sales fees
	PARTNER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media
	PARTNER - MEDIA		TV / Internet / Radio / Newspaper
	PARTNER - INSTITUTIONAL		City / State / Tourist Office / Sport Ministry
SUPPLIER		SUPPLIER - DEFINITION	 It offers access to its audience It offers equipment at a very reduced price
	SUPPLIER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media

		TIMEKEEPER SPONSOR	RANKING SPONSOR	SPONSOR	PARTNER	SUPPLIER
NAMING RIGHTS	SSL Event/SSL Circuit/SSL Ranking/SSL National Team	(•)	•	(•)	(•)	(•)
BOATS	Hull					
	Mainsail					
	Kite					
	Boom					
	Jib			•		
	Official motorboats	•		•		
LIVE BROADCAST	Brand bug					
_	Marks					
_	Race timing	•				
_	Start countdown	•				
_	Intro & outro video show					
	Host venue video					
	Day schedule			•		
	Weather forecast					
	3D animation - start & finish					
	3D animation - boats			•		
	3D animation - marks			•		
	Team presentation					
	Race results	•				
_	Provisional overall			•		
_	End graphic	•		•	•	•
CLOTHING	Staff / Team caps			•		
	Staff / Team polos			•		
	Jerseys			(•)		
EVENT VISUALS	Official ceremonies	•		•	•	•
_	Interview wall	•		•	•	•
	Printed materials & Booklets	•	(•)	•	•	•
SOCIAL MEDIA & PRESS	SSL Website / SSL Ranking / SSL Newsletter	•	•	•	•	
	SSL social media	•	•	•	•	
	Team websites - header					
	Team websites - footer					
	Team social media					
VIP EXPERIENCE & VILLAGE	Meeting with athletes	(•)		(●)		
_	VIP - Corporate Sailing - Kids Programme	(•)		(• <u>)</u>		
	Village	(•)		(•)	(•)	(•)
CREATIVE ACTIVATIONS	Branded bricks toy					
	Panini Album			•		
	Poster Calendars	•		•		
	Sailor's Box	(•)	(●)	(●)	(•)	
	(●) to be discuss		PRICE: TBD	PRICE: TBD	PRICE: TBD	PRICE: TBD



SSL/SAF WORLD CIRCUIT

SSL/SAF WORLD CIRCUIT

B.3 FILL THE FORM

PHONE

	16	1. 1 (11.	11 • 1		1 .1	II.	1 .
١.	If you are interested in a sp	onsorsnip, piease tiii in	ali pink areas	in the form below	+ at least 1	yellow area	per cnapter.

- **B.** After filling all the fields send us the form by email (sponsorship@starsailors.com).
- **C.** We will contact you and finalize all the details. The form is not a contract yet.
- **D.** If you have any questions, please contact us by email (sponsorship@starsailors.com).

1. BRAND INFORMATION		
Fill in all pink areas below with information about your brand.		
COMPANY NAME		
COMPANT NAME		
CONTACT PERSON		
EMAIL		

	2.	SPC	NSO	R DEL	IVER/	ABLES
--	----	-----	-----	-------	-------	-------

Select the type of deliverable you wish. Tick one of the 3 yellow checkboxes

+ fill in every pink area (put "O" for non selected deliverable).

✓	VISIBILITY ON WEBSITE + SOCIAL MEDIA	*	people
	CASH PAYMENT	**	\$
	PAYMENT IN KIND	**	\$
	MIXED (CASH & KIND)	**	\$

3. DURATION

Fill in the START DATE and END DATE you would like to collaborate.

START DATE

4. PACKAGE

SUPPLIER

END DATE

Select your package. Tick one of the 4 yellow checkboxes below.

TIMEKEEPER SPONSOR	
ranking sponsor	
SPONSOR	
PARTNER	

* Enter how many people (viewers, fans, followers, readers etc.) you are expecting to reach.

B.4

TELL US YOUR WISHES

Put priority of every type of visibility you want from SSL/SAF in pink checkboxes. XL - big interest S - small interest

DIRECT VISIBILITY

NAMING RIGHTS SSL Event/SSL Circuit/SSL Ranking/SSL National Team p.32 Hull BOATS Mainsail Write XL or S or O depending on your interest Official motorboats Brand bug LIVE BROADCAST Marks Race timing Start countdown Intro & outro video show Host venue video Day schedule Weather forecast 3D animation - start & finish 3D animation - boats 3D animation - marks Team presentation p.64 Race results p.65 Provisional overall End graphic p.70/72 Staff / Team caps CLOTHING Staff / Team polos p.71/73 p.74 * Write XL or 5 or 0 depending on your interest Official ceremonies p.78 **EVENT VISUALS** Interview wall Write XL or S or O depending on your interest Printed materials & Booklets SSL Website / SSL Ranking / SSL Newsletter SOCIAL MEDIA & PRESS SSL social media Team websites - header * Write XL or S or 0 depending on your interest p.93 Team websites - footer Team social media p.94

VIP EXPERIENCE & VILLAGE

* Write XL or S or 0 depending on your interest

*	MEETING WITH THE CHAMPIONS/SSL NATIONAL TEAM	р.98
*	MOTIVATION SPEECH	p.98
•	RACING AGAINST THE CHAMPIONS/SSL NATIONAL TEAM	р.99
•	SAILING WITH THE CHAMPIONS/SSL NATIONAL TEAM	р.99
•	KIDS PROGRAMME	p.100
*	EXHIBITING IN THE VILLAGE	p.101
•	YOUR SUGGESTION	
CRE	ATIVE ACTIVATIONS	
•	BRANDED BRICKS TOY	р. 104
*	PANINI ALBUM & STICKERS	p.105
*	POSTER CALENDARS	р.106
	SAILOR'S BOX	р.108
ОТН	IERS	

^{**} Enter the value you want to invest.



CHOOSE YOUR SPONSORSHIP SSL NATIONAL TEAMS

CHOOSE YOUR SPONSORSHIP SSL NATIONAL TEAMS

C.I READ OUR COLLABORATION OUTLINES

SPONSOR		SPONSOR - DEFINITION	It offers access to its audienceIt offers money (but also kind according to arrangement)
	TEAM MAJOR SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
	TEAM SPONSOR		Technical equipment / Food / Service / Transport / Hotel / Media
PARTNER		PARTNER - DEFINITION	 It offers access to its audience It offers material (which can be kept and/or resold) It offers a distribution network and sales fees
	PARTNER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media
	PARTNER - MEDIA		TV / Internet / Radio / Newspaper
	PARTNER - INSTITUTIONAL		City / State / Tourist Office / Sport Ministry
SUPPLIER		SUPPLIER - DEFINITION	It offers access to its audience It offers equipment at a very reduced price
	SUPPLIER - OFFICIAL		Technical equipment / Food / Service / Transport / Hotel / Media

	E YOUR PACKAGE	MAJOR SPONSOR	SPONSOR	PARTNER	SUPPLIER
NAMING RIGHTS	SSL Event/SSL Circuit/SSL Ranking/SSL National Team	•	(•)	(•)	(•)
BOATS	Hull				
	Mainsail				
	Kite	•			
	Boom	•	•		
	Jib				
	Official motorboats				
IVE BROADCAST	Brand bug				
	Marks				
	Race timing				
	Start countdown				
	Intro & outro video show				
	Host venue video				
	Day schedule				
	Weather forecast				
	3D animation - start & finish				
	3D animation - boats	•			
	3D animation - marks				
	Team presentation	•	•		
	Race results				
	Provisional overall				
	End graphic				
CLOTHING	Staff / Team caps	•	•		
	Staff / Team polos	•	•		
	Jerseys				
EVENT VISUALS	Official ceremonies				
	Interview wall				
	Printed materials & Booklets				
OCIAL MEDIA & PRESS	SSL Website / SSL Ranking / SSL Newsletter				
	SSL social media				
	Team websites - header	•			
	Team websites - footer	•	•	•	•
	Team social media	•	•	•	
/IP EXPERIENCE & VILLAGE	Meeting with athletes	(•)	(•)		
	VIP - Corporate Sailing - Kids Programme	(•)			
	Village				
CREATIVE ACTIVATIONS	Branded bricks toy				
	Panini Album	•	•		
	Poster Calendars	•	•		
	Sailor's Box	(•)			
	(●) to be discussed				



CHOOSE YOUR SPONSORSHIP SSL NATIONAL TEAMS

CHOOSE YOUR SPONSORSHIP SSL NATIONAL TEAMS

 A. If you are interested in a sponsorship, please fill in all pink of B. After filling all the fields send us the form by email (sponsor C. We will contact you and finalize all the details. The form is not D. If you have any questions, please contact us by email (sponsor) 	@starsailors.com).
1. BRAND INFORMATION	3. DURATION
Fill in all pink areas below with information about your brand.	Fill in the START DATE and END DATE you would like to collaborate.
COMPANY NAME	START DATE
CONTACT PERSON	END DATE
EMAIL	4 DACKACE
PHONE	4. PACKAGE Select your package. Tick one of the 4 yellow checkboxes below.
2. SPONSOR DELIVERABLES	MAJOR SPONSOR
Select the type of deliverable you wish. Tick one of the 3 yellow + fill in every pink area (put "O" for non selected deliverable).	SPONSOR
VISIBILITY ON WEBSITE + SOCIAL MEDIA *	people
CASH PAYMENT **	SUPPLIER
PAYMENT IN KIND	

Enter how many people (viewers, fans, followers, red	

MIXED (CASH & KIND)

CHOOSE YOUR TEAM Select territory(-ies) you want to sponsor by ticking yellow checkbox(-es). You can tick as many as you want. NORTH & SOUTH AMERICA AFRICA EUROPE OCEANIA ASIA Australia South Africa Bahrain Antigua & Barbuda Austria Israel Lithuania Belgium New Zealand Argentina China Bulgaria Bermuda Netherlands Tahiti Hong Kong Brazil India Croatia Norway Czech Republic Poland Canada Japan Chile Denmark Portugal Malaysia Estonia Cuba Slovenia Oman Finland Ecuador Singapore Serbia Guatemala South Korea France Spain Mexico Germany Thailand Switzerland Peru Great Britain Sweden Hungary Puerto Rico Turkey United States of America Ireland Ukraine Italy Uruguay Venezuela

NOTE: New countries will be added when officially enrolled by the SSL Selection Board.

^{**} Enter the value you want to invest.



CHOOSE YOUR SPONSORSHIP SSL NATIONAL TEAMS

C.5 TELL US YOUR WISHES

Put priority of every type of visibility you want from SSL/SAF in pink checkboxes. XL - big interest S - small interest O - no interest

DIRECT VISIBILITY

NAMING RIGHTS	SSL Event/SSL Circuit/SSL Ranking/SSL No	ational Team p.32
* Write XL or S or 0 depending on your interest	Hull Mainsail Kite Boom Jib Official motorboats	
* Write XL or S or 0 depending on your interest	Brand bug Marks Race timing Start countdown Intro & outro video show Host venue video Day schedule Weather forecast 3D animation - start & finish 3D animation - marks Team presentation Race results Provisional overall End graphic	p.50 p.51 p.52 p.53 p.54 p.55 p.56 p.57 p.58 p.60 p.62 p.63 p.64 p.65
CLOTHING * Write XL or \$ or 0 depending on your interest	Staff / Team caps Staff / Team polos Jerseys	p.70/72 p.71/73 p.74
EVENT VISUALS * Write XL or S or 0 depending on your interest	Official ceremonies Interview wall Printed materials & Booklets	p.78 p.80 p.82
* Write XL or S or 0 depending on your interest	SSL Website / SSL Ranking / SSL News SSL social media Team websites - header Team websites - footer Team social media	p.86 p.90 p.92 p.93 p.94

VIP EXPERIENCE & VILLAGE

MEETING WITH THE CHAMPIONS/SSL NATIONAL TEAM	p.98
MOTIVATION SPEECH	p.98
RACING AGAINST THE CHAMPIONS/SSL NATIONAL TEAM	р.99
SAILING WITH THE CHAMPIONS/SSL NATIONAL TEAM	р.99
KIDS PROGRAMME	р.100
EXHIBITING IN THE VILLAGE	р.101
YOUR SUGGESTION	
CREATIVE ACTIVATIONS	
BRANDED BRICKS TOY	р.104
PANINI ALBUM & STICKERS	p.105
POSTER CALENDARS	р.106
SAILOR'S BOX	р.108
OTHERS	
* Write XL or \$ or 0 depending on your interest	





EXAMPLES OF ALL VISIBILITIES



















- SSL EVENTS
- SSL CIRCUIT
- SSL RANKING
- SSL NATIONAL TEAM









































































BRANDED NAMING

SSL EVENTS	
SSL GOLD CUP	SSL GOLD CUP, VENUE 2023
SSL CONTINENTAL CHAMPIONSHIP	SSL EUROPEAN CHAMPIONSHIP, VENUE 2023
SSL QUALIFYING SERIES	BRAND NAME SSL QUALIFYING SERIES
SSL TEST EVENT	BRAND NAME SSL TEST EVENT
SSL CHARITY CUP	BRAND NAME CUP
SSL/SAF WORLD CIRCUIT	
GLOBAL CIRCUIT	SSL WORLD CIRCUIT POWERED BY BRAND NAME
• SSL RANKING	BRAND NAME SSL RANKING
SSL NATIONAL TEAMS	
• SSL TEAM	SSL TEAM SWEDEN POWERED BY BRAND NAME

SSL GOLD CUP SSL CONTINENTAL CHAMPIONSHIPS

VENUE NAME



The name of the Host Venue with the year will be integrated into the logo of the event.





EXAMPLES:









BRANDING OPPORTUNITIES

NAMING RIGHTS

BRANDING OPPORTUNITIES

NAMING RIGHTS

SSL QUALIFYING SERIES SSL TEST EVENTS SSL CHARITY CUP

1 BRAND NAME



Logo of the Title Sponsor will be integrated into the event logo.

For the Charity Cup: based on the final agreements, the name of the cup may be entirely the name of the sponsor.

1



EXAMPLES:







SSL EVENT SPONSOR SSL EVENT PARTNER SSL EVENT SUPPLIER



Logo of the SSL Event Sponsor/Partner/Supplier will be associated with the event logo.





EXAMPLE:







NAMING RIGHTS

SSL TIMEKEEPER SPONSOR





Logo of the Timekeeper Sponsor will be associated with the circuit logo.





П

EXAMPLES:









SSL RANKING





Logo of the Official Ranking Sponsor will be integrated next to SSL Ranking logo.



EXAMPLES:







BRANDING OPPORTUNITIES

BRANDING OPPORTUNITIES

NAMING RIGHTS

NAMING RIGHTS

SSL WORLD CIRCUIT

BRAND NAME

SPONSORS

Logo of the SSL/SAF World Circuit Sponsor will be associated with the circuit logo.





SSL/SAF PARTNER SSL/SAF SUPPLIER

circuit logo.

BRAND NAME

Logo of the SSL/SAF Partner/Supplier will be associated with the

PARTNERS SUPPLIERS

OFFICIAL SSL/SAF SUPPLIER

EXAMPLES:







EXAMPLES:





SSL EVENT SPONSOR SSL/SAF WORLD CIRCUIT SPONSOR SSL NATIONAL TEAMS SPONSOR



BRANDING OPPORTUNITIES

NAMING RIGHTS

BRANDING OPPORTUNITIES

NAMING RIGHTS

SSL NATIONAL TEAMS

BRAND NAME

MAJOR SPONSOR

Logo of the Major Sponsor of SSL National Team will be associated with the Team logo.

Team sponsor cannot be in the team name which is always in the following format "SSL TEAM <<NATION>>"



POWERED BY



EXAMPLES:





TEAM SPONSOR TEAM PARTNER TEAM SUPPLIER



OFFICIAL TEAM SUPPLIER



Logo of the Team Sponsor/Partner/Supplier will be associated with the Team logo.

EXAMPLES:









— BY SAILORS ... FOR SAILORS —

BOATS

- HULL
- MAINSAIL
- KITE
- BOOM
- JIB
- OFFICIAL MOTORBOATS





BOATS

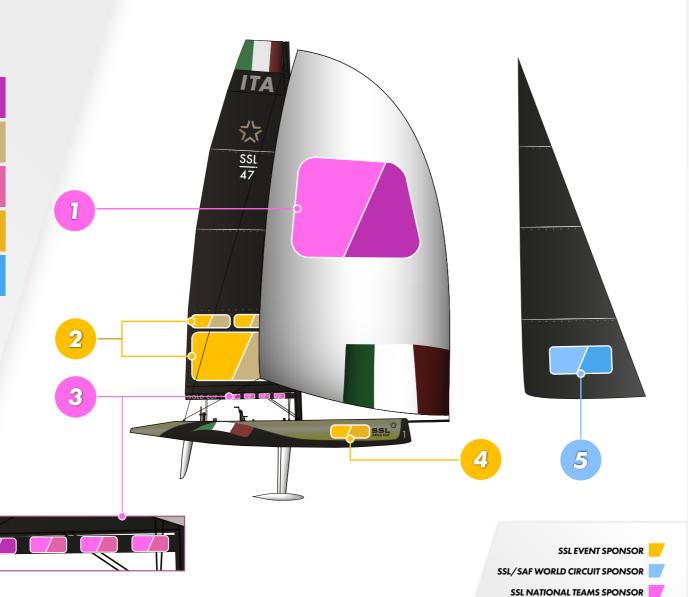
SSL EVENT SPONSOR

SSL47 BOAT

KITE MAJOR SPONSOR MAINSAIL GOLD SPONSORS BOOM SPONSORS HULL 5 SPONSORS

All of the logos on the racing boat cannot contain a national flag to avoid confusion between teams.

- 1. Kite extra cost to produce the kite. Branding presence of Team sponsorships that do not conflict with any exclusivity granted to any Commercial Rights partner.
- 2. Mainsail Gold Sponsors logo on the bottom of sail. Logo must be in the monochrome version.
- 3. Boom monochrome logo for Team Major Sponsor and Team Sponsors, maximum 4. Branding presence of Team sponsorships that do not conflict with any exclusivity granted to any Commercial Rights partner.
- 4. Hull monochrome logo of Host Venue Sponsor.
- 5. Jib SSL/SAF Sponsor logo on the bottom of sail. Logo must be in the monochrome version.



OFFICIAL MOTORBOATS RACE COMMITTEE HOST VENUE SPONSOR RACE COMMITTEE TIMEKEEPER SPONSOR SPONSORS Flags or stickers of the sponsor will be displayed on the Race Committee. As this boat is provided by the Host Venue, visibility will depend on possibilities. SSL/SAF WORLD CIRCUIT SPONSOR SSL NATIONAL TEAMS SPONSOR

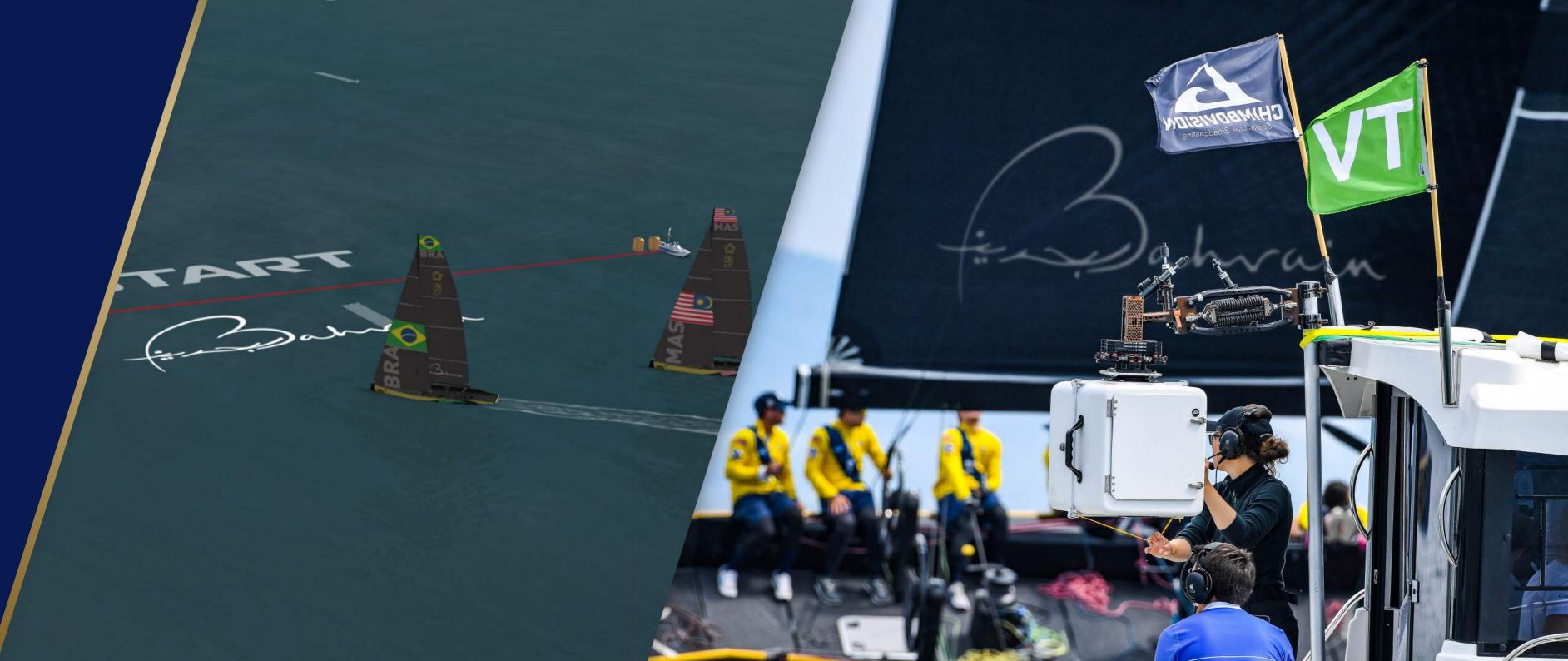
— BY SAILORS

... FOR SAILORS —

LIVE BROADCAST

- BRAND BUG
- MARKS
- RACE TIMING
- START COUNTDOWN
- INTRO & OUTRO VIDEO SHOW
- HOST VENUE VIDEO
- DAY SCHEDULE
- WEATHER FORECAST
- 3D ANIMATION START & FINISH
- 3D ANIMATION BOATS
- 3D ANIMATION MARKS
- TEAM PRESENTATION
- RACE RESULTS
- PROVISIONAL OVERALL
- END GRAPHIC





SSL

BRAND BUG

BOTTOM LEFT

HOST VENUE SPONSOR

Brand bug will be displayed during the whole live show. Host Venue name and year will be combined with the event logo. It will be a monochrome logo with transparency in a fixed position.



RACING MARKS

1 STICKERS

GOLD SPONSORS

Stickers with Gold Sponsors monochrome logos on the real marks.



1







RACE TIMING GRAPHIC

1 TOP LEFT

TIMEKEEPER SPONSOR

Official Timekeeper logo will be displayed multiple times on the leaderboards during:

- mark rounding (~3 min. per race)
- finish line crossing (~1 min. per race)

Logo must be in a horizontal format.



START COUNTDOWN GRAPHIC

TOP LEFT

TIMEKEEPER SPONSOR

Official Timekeeper logo will be displayed next to the countdown to the start at least during 1 minute. Logo must be in a horizontal format.







INTRO & OUTRO VIDEO SHOW

UNDER LOGO

HOST VENUE SPONSOR

Intro video will be displayed at the beginning of the live show. Outro video will be displayed at the end of the live show. Host Venue name and year will be combined with the event logo.



HOST VENUE VIDEO

LOGO

HOST VENUE SPONSOR

Promotional video of the country/city/specific activity of the Host Venue at least once a day. Video is provided by the Host Venue and must be approved by SSL Broadcast Department.







BRANDING OPPORTUNITIES

LIVE BROADCAST

BRANDING OPPORTUNITIES

LIVE BROADCAST

DAY SCHEDULE

1 HEADER

2 LEFT FOOTER

3 RIGHT FOOTER

SPONSORS

SPONSORS

Day Schedule graphic will be displayed at least once a day.

- Header Host Venue name and year will be combined with logo above.
- Left footer Gold Sponsor logo must be in a horizontal format.
- Right footer SSL/SAF Sponsor logo must be in a horizontal format.



WEATHER FORECAST GRAPHIC

1 BOTTOM RIGHT

GOLD SPONSORS

Gold Sponsor will be displayed on the Weather forecast graphic at least once a day. Logo must be in a horizontal format.





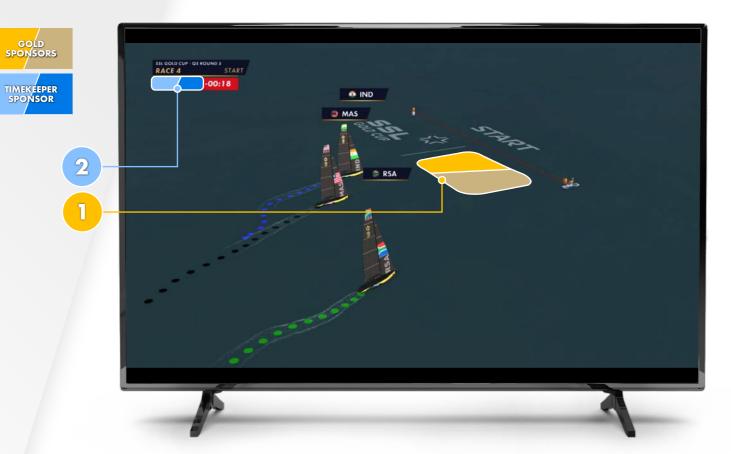


3D ANIMATION

START LINE

START COUNTDOWN

Start Line - monochrome logo will be displayed before each race next to the start line when 3D animation is in use.



3D ANIMATION

I FINISH LINE

2 RACE TIMING

Finish Line - monochrome logo will be displayed at the end of the race next to the finish line when 3D animation is in use.



SSL

3D ANIMATION

1 MAINSAIL SPONSORS
2 JIB SPONSORS
3 RACE TIMING TIMEKEEPER SPONSOR

Mainsail - Gold Sponsor logo will be combined with 3D model of the boat.

Jib - SSL/SAF Sponsor logo will be combined with 3D model of the boat.

Race Timing - Official Timekeeper logo will appear a few times during the race under the clock in the right bottom corner.



3D ANIMATION

1 KITE

MAJOR SPONSOR

2 MAINSAIL

3 RACE TIMING

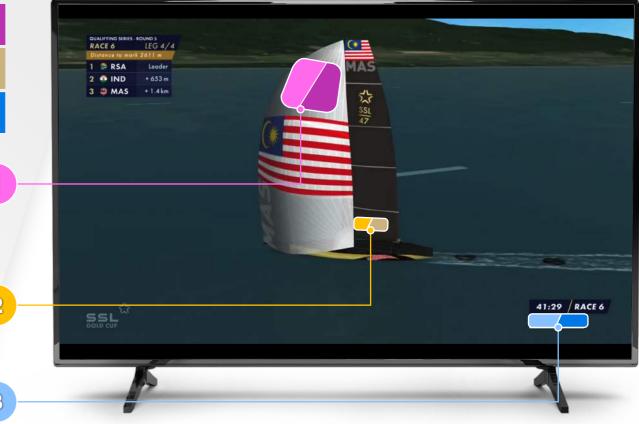
MAJOR SPONSOR

TIMEKEEPER SPONSOR

Kite - Team Major Sponsor logo will be combined with 3D model of the boat.

Mainsail - Gold Sponsor logo will be combined with 3D model of the boat.

Race Timing - Official Timekeeper logo will appear a few times during the race under the clock in the right bottom corner.



3D ANIMATION

1 MARKS

2 RACE TIMING

TIMEKEEPER SPONSOR

Marks - monochrome logo of the SSL/SAF Sponsor will be displayed before/after marks rounding when 3D animation is in use.



TEAM PRESENTATION

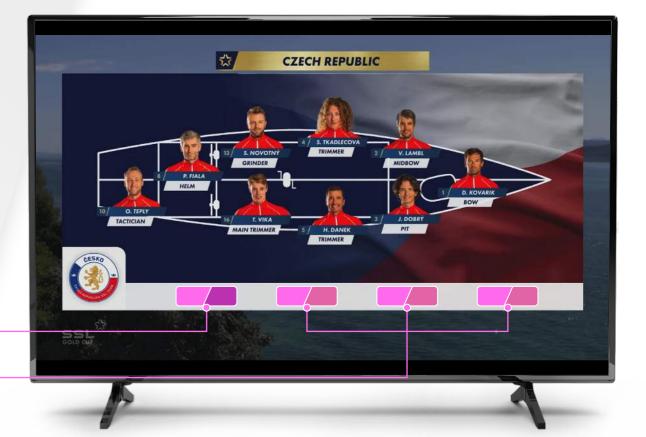
1 FOOTER - 1ST LOGO

MAJOR SPONSOR

2 FOOTER - RIGHT

SPONSORS

Team presentation graphic will be displayed before the race for at least 20 seconds. Sponsor logos must be in a horizontal format.



1)-

2



RACE RESULTS

LEFT FOOTER

GOLD SPONSORS

RIGHT FOOTER

TIMEKEEPER SPONSOR

Race Results graphic will be displayed after each race. Logos must be in a horizontal format.

- 1. Left footer Gold Sponsor logo will be displayed on the
- Right footer Timekeeper Sponsor logo will be displayed on the right footer.



PROVISIONAL OVERALL

LEFT FOOTER

GOLD SPONSORS

RIGHT FOOTER

SPONSORS

Provisional overall graphic will be displayed after each race. Logos must be in a horizontal format.

- 1. Left footer Gold Sponsor logo will be displayed on the left
- Right footer SSL/SAF Sponsor logo will be displayed on the right footer.







SSL EVENT SPONSOR SSL/SAF WORLD CIRCUIT SPONSOR SSL NATIONAL TEAMS SPONSOR

LIVE BROADCAST

END GRAPHIC

1	1 ST ROW			HOST VENUE SPONSOR
2	1 ST ROW	TIMEKEEPER SPONSOR	SPONSORS	PARTNERS
3	2 ND ROW SPONSORS		SILVER SPONSORS	
4	3 RD ROW		BRONZE SPONSORS	PARTNERS
5	4 TH ROW			SUPPLIERS
6	4 [™] ROW			SUPPLIERS

End graphic will be displayed only on Youtube replay.
The design will be determined after all sponsors are known.



JOIN THE LIVE







CLOTHING

- STAFF CAPS
- STAFF POLOS
- TEAM CAPSTEAM POLOS
- JERSEYS





CLOTHING

STAFF CAPS

HOST VENUE SPONSOR SIDE A 2 BACK SPONSORS GOLD SPONSORS 3 SIDE B

Caps will be dedicated for the staff. Visible during and after the event. Logos on the cap need to be approved by SSL to avoid incorrect design.



BRANDING OPPORTUNITIES

STAFF POLOS

1	SIDES	GOLD SPONSORS
2	FRONT - RIGHT	SPONSORS
3	FRONT - LEFT	HOST VENUE SPONSOR
4	ВАСК	SPONSORS

Polos will be dedicated for the staff. Visible during and after the event. Logos on the polo need to be approved by SSL to avoid incorrect design.





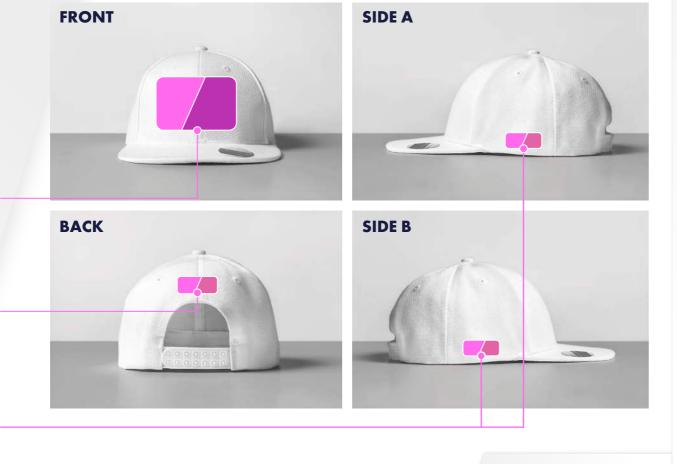


CLOTHING

TEAM CAPS

1	FRONT	MAJOR SPONSOR
2	ВАСК	SPONSORS
3	SIDES	SPONSORS

Caps will be dedicated for the team. Visible during and after the event. Logos on the caps need to be approved by SSL to avoid incorrect design. Branding presence of Team sponsorships that do not conflict with any exclusivity granted to any Commercial Rights partner. Extra cost for production.

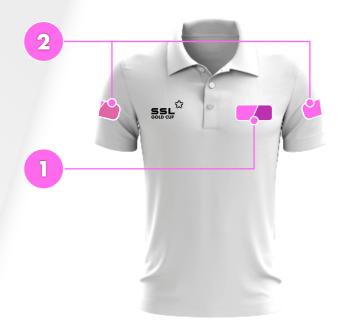


BRANDING OPPORTUNITIES

TEAM POLOS

1	FRONT	MAJOR SPONSOR
2	SIDES	SPONSORS
3	ВАСК	SPONSORS

Polos will be dedicated for the team. Visible during and after the event. Logos on the polo need to be approved by SSL to avoid incorrect design. Branding presence of Team sponsorships that do not conflict with any exclusivity granted to any Commercial Rights partner. Extra cost for production.





CLOTHING

JERSEYS

1 FRONT

SPONSOR

Jerseys will be produced for all participating teams. Logo of the Official Equipment Sponsor will be placed on the chest. Logo must be in a monochrome format.

1





VISIT THE SHOP



BRANDING PRESENCE

- OFFICIAL CEREMONIES
- INTERVIEW WALL
- PRINTED MATERIALS & BOOKLETS







BRANDING OPPORTUNITIES EVENT VISUALS

OFFICIAL CEREMONIES

1 BACKDROP

HOST VENUE GOLD SILVER SPONSORS PARTNERS

SUPPLIERS TIMEKEEPER SPONSORS PARTNERS SUPPLIERS

Official ceremonies will take place during the event, such as:

- opening ceremony
- prize giving ceremony

Each of them will be held using a backdrop with the logo of all sponsors.

Depending on the sponsorship agreements, it will be possible to present the brand during ceremonies in a different way than the logo on the wall.



OFFICIAL CEREMONIES



Examples of official ceremonies.

EVENT VISUALS

SSL

INTERVIEW WALL



Every day interviews with sailors and key people in the sailing world will be conducted.



INTERVIEW WALL



Examples of interviews.

SSL EVENT SPONSOR

SSL/SAF WORLD CIRCUIT SPONSOR

SSL NATIONAL TEAMS SPONSOR



EVENT VISUALS

SSL

PRINTED MATERIALS & BOOKLETS

1	FRONT COVER				HOST VENUE SPONSOR
2	BACK COVER			SPONSORS	
3	INSIDE PAGES			HOST VENUE SPONSOR	
GOLD SPONSORS		SILVER SPONSORS	BRONZE SPONSORS	PARTNERS	SUPPLIERS
TIMEK SPON		RANKING SPONSOR	SPONSORS	PARTNERS	SUPPLIERS

Before the event, various printed materials will be produced, including leaflets, brochures, banners, flags, signs. Branding details will be determined on the basis of sponsorship agreements.

A booklet will be produced before the event to explain and promote the project. Visibility of the brands will depend on specified design of the booklet.







PRINTED MATERIALS & BOOKLETS



Example of printed materials - flags.



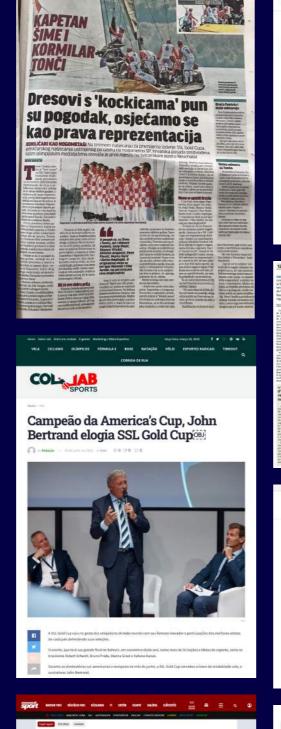
SOCIAL MEDIA & PRESS

- SSL WEBSITES
- SSL NEWSLETTER
- SSL RANKING PAGE
- SSL SOCIAL MEDIA
- TEAM WEBSITE HEADER
- TEAM WEBSITE FOOTER
- TEAM SOCIAL MEDIA





Australia, given company executives are being forced to make critical decisions in the middle of a global pandemic and in the face of huge uncertainty over the outlook for the







Coupe du monde à Grand-

d'une Coupe du monde qui prendra le départ à Grandson et Genève en 2022. L'événement test

son et Genève





Wilki Morskie z SSI. Team Polska zdobywają trzecie miejsce podczas SSI. Gold Cup Test Event. Po emocjonującym, pełmym zwrotów akcji finale, polska załoga finiszuje na podium w regatach w szwajczaskim Grandson. Wygrał zespół szwedzki a drugie miejsce zajęli Słoweńcy. Już 3 maja 2022 w Szwajcarii rozpocznie się żeglarski mundial. Ale zanim ten nowatorski format

Juž 3 maja 2022 w Szwajcznii rozpocznie się żuglarski mundia. Ale zanim ten nowatorski form zwaodów żeglarskich się rozpocznie, należało go przestowace. Dlatego włatnie Sarz Saliors Leag zorpanizowała trzy edycje regat pod nazwą Test Event. Był to świetny trening nie tylio dla sportowoć ale również dla komisji sedziowaskiej, zespołu medialnego i organizacyjnego. Przy regatach ty pracoważo ponad 100 osób (w hym 9 z Polski).











braćom Fantela i Tončijem Stipanovićem osvojila prvo mjesto na regati

1 feigule 2021 - COST



BRANDING OPPORTUNITIES SOCIAL MEDIA & PRESS

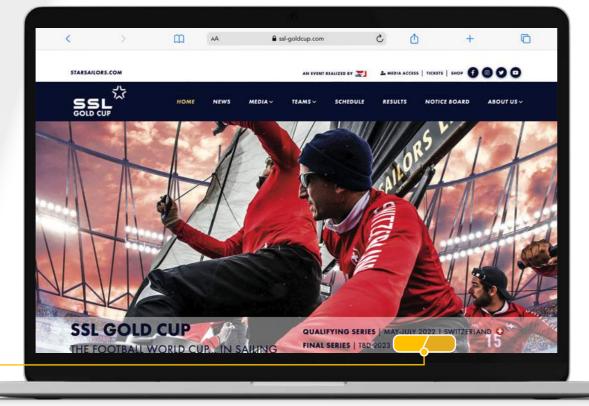
BRANDING OPPORTUNITIES

SOCIAL MEDIA & PRESS

SSL EVENT WEBSITE

HEADER HOST VENUE SPONSOR

Header of the event home page will present Host Venue as a name and country flag.



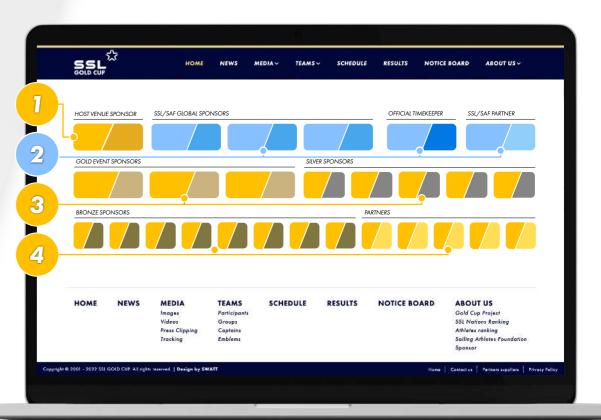




SSL EVENT WEBSITE

1	1 ST ROW		HOST VENUE SPONSOR
2	1 ST ROW TIMEKEEPER SPONSOR	SPONSORS	PARTNERS
3	2 ND ROW	GOLD SPONSORS	SILVER SPONSORS
4	3 RD ROW	BRONZE SPONSORS	PARTNERS

Footer of SSL Event home page will present logos of all sponsors.









NEWSLETTER

BRANDING OPPORTUNITIES SOCIAL MEDIA & PRESS

NEWSLETTER



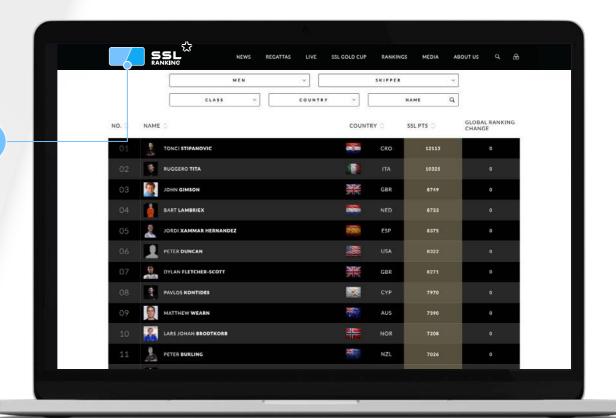
Newsletter is sent once every month. Depending on the sponsorship agreements, it is possible to place the logo in the header and footer, as well as to place an advertising banner in the content of the newsletter.





SSL RANKING









SOCIAL MEDIA & PRESS

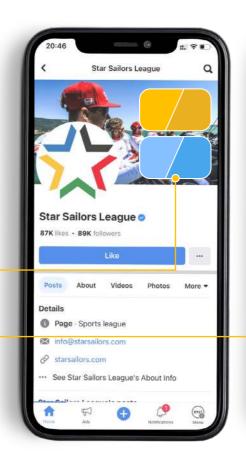
SSL FACEBOOK & TWITTER



Branding details will be determined on the basis of sponsorship

1. Host Venue sponsors will be displayed on the cover at least during

2. Posts won't be direct sponsoring with logos but more custom activations







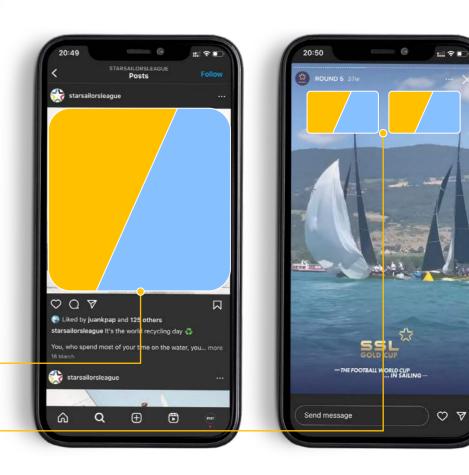
SSL INSTAGRAM & TIKTOK



Branding details will be determined on the basis of sponsorship agreements. Posts and stories/reels won't be direct sponsoring with logos but more custom activations.













BRANDING OPPORTUNITIES SOCIAL MEDIA & DDESS

SOCIAL MEDIA & PRESS SOCIAL MEDIA & PRESS

TEAM WEBSITES

1 MENU

BANNER

MAJOR SPONSOR

HOST VENUE SPONSOR

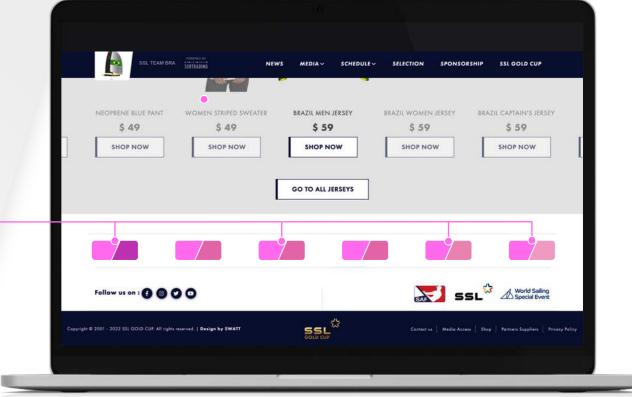
Header of Team website will present Team Major Sponsor logo and Host Venue as a name and country flag. Team Major Sponsor logo must be in a horizontal monochrome format. Branding presence of Team sponsorships that do not conflict with any exclusivity granted to any Commercial Rights partner.





TEAM WEBSITES









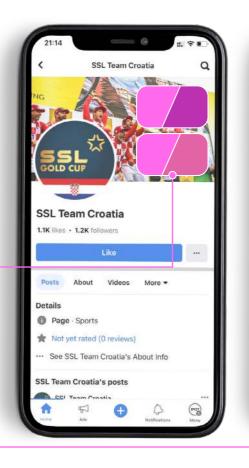
SOCIAL MEDIA & PRESS

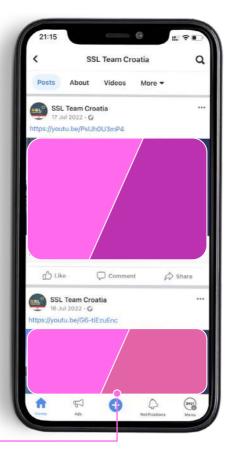
TEAM FACEBOOK

1	COVER		MAJOR SPONSOR	SPONSORS
2	POST	MAJOR SPONSOR	SPONSORS	PARTNERS

Branding details will be determined on the basis of sponsorship

- 1. Host Venue sponsors will be displayed on the cover at least during
- 2. Posts won't be direct sponsoring with logos but more custom





SSL EVENT SPONSOR

SSL/SAF WORLD CIRCUIT SPONSOR

SSL NATIONAL TEAMS SPONSOR

TEAM INSTAGRAM

1	POST	MAJOR SPONSOR	SPONSORS
2	STORY/REELS	MAJOR SPONSOR	SPONSORS

Branding details will be determined on the basis of sponsorship agreements. Posts and stories/reels won't be direct sponsoring with logos but more custom activations.











VIP EXPERIENCE & VILLAGE

- MEETING WITH ATHLETES
- VIP CORPORATE SAILING
- KIDS PROGRAMME
- VILLAGE





VIP EXPERIENCE & VILLAGE

BRANDING OPPORTUNITIES

VIP EXPERIENCE & VILLAGE

MEETING WITH ATHLETES



VIP - CORPORATE SAILING





VIP EXPERIENCE & VILLAGE

VIP EXPERIENCE & VILLAGE

KIDS PROGRAMME



VILLAGE

1	EXHIBITING IN THE VILLAGE			
HOST V		GOLD SPONSORS	SILVER SPONSORS	BRONZE SPONSORS
PART	NERS	SUPPLIERS	VILLAGE	TIMEKEEPER SPONSOR
SPON	SORS	PARTNERS	SUPPLIERS	

All sponsors of the SSL event and the SSL/SAF world circuit have the opportunity to exhibit in the village of the competition. Details and price need to be discussed.





CREATIVE ACTIVATIONS

- BRANDED BRICKS TOY
- PANINI ALBUM
- POSTER CALENDARS
- SAILOR'S BOX







CREATIVE ACTIVATIONS

BRANDING OPPORTUNITIES

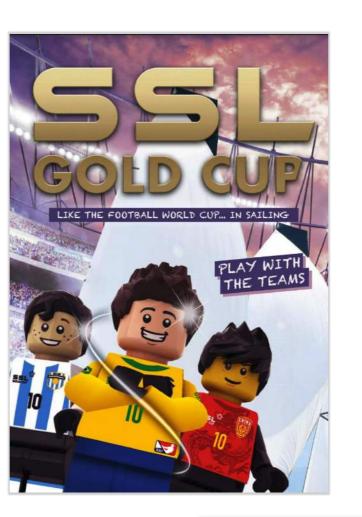
CREATIVE ACTIVATIONS

BRANDED BRICKS TOY









SSL EVENT SPONSOR SSL/SAF WORLD CIRCUIT SPONSOR SSL NATIONAL TEAMS SPONSOR

PANINI ALBUM

FRONT COVER

TEAM PAGE

HOST VENUE SPONSOR

SSL GOLD CUP PAGE

SPONSORS

In collaboration with Panini, SSL creates an online album and stickers with sailors, in the same way as it is done during the FIFA World Cup. There are many branding opportunities in the album for sponsors and













SSL EVENT SPONSOR SSL/SAF WORLD CIRCUIT SPONSOR



CREATIVE ACTIVATIONS

BRANDING OPPORTUNITIES CDEATIVE ACTIVATIONS

CREATIVE ACTIVATIONS

SSL POSTER CALENDARS

1	FRONT PAGE	SPONSORS
2	MONTH PAGE	SPONSORS
3	SSL PAGE	SPONSORS

SSL Calendars for 2024 will be produced in December 2023.









TEAM POSTER CALENDARS

1	FRONT PAGE	MAJOR SPONSOR	SPONSORS
2	TEAM PAGE	MAJOR SPONSOR	SPONSORS
3	SSL PAGE	TIMEKEEPER SPONSOR	SPONSORS
4	MONTH PAGE	MAJOR SPONSOR	SPONSORS

Calendars for 2024 will be produced for each team. Each page has space for Sponsor branding.





4



SSL NATIONAL TEAMS SPONSOR

CREATIVE ACTIVATIONS

SAILOR'S BOX



Sailor's Box is a room dedicated to video recordings. In this room, guests answer questions displayed on the screen, which relate to various topics, so it is also a space where it is possible to place a sponsor.







SAILOR'S BOX









ANTOINE RAYNARD SPONSORSHIP MANAGER

+34 656 642 934 ANTOINE.RAYNARD@STARSAILORS.COM

> CORINNE MCKENZIE-ROLLAND SSL PUBLIC RELATIONS +33 6 70 10 18 13

CORINNE.MCKENZIE@STARSAILORS.COM

DOWNLOAD THIS BOOKLET



















STARSAILORS.COM

GOLDCUP.STARSAILORS.COM

